

# Agenda Item Form

Agenda Date: MAR. 3, 2004

Districts Affected: All

Dept. Head/Contact Information: Byron E. Johnson

## Type of Agenda Item:

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Resolution                                  | <input type="checkbox"/> Staffing Table Changes   | <input type="checkbox"/> Board Appointments        |
| <input type="checkbox"/> Tax Installment Agreements                  | <input type="checkbox"/> Tax Refunds              | <input type="checkbox"/> Donations                 |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer          | <input type="checkbox"/> Item Placed by Citizen    |
| <input type="checkbox"/> Application for Facility Use                | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements                       | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application         |
| <input type="checkbox"/> Other _____                                 |   |  |

## Funding Source:

- ☒ General Fund  
☐ Grant (duration of funds: \_\_\_\_\_ Months)  
☐ Other Source: \_\_\_\_\_

## Legal:

- ☐ Legal Review Required      Attorney Assigned (please scroll down): None      ☐ Approved      ☐ Denied

Timeline Priority: ☒ High      ☐ Medium      ☐ Low      # of days: \_\_\_\_\_

## Why is this item necessary:

Security for Libraries

Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Statutory or Citizen Concerns:

Departmental Concerns:

\*  
DATE: March 30, 2004  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4313  
THRU: Aurora Wells  
Clerk-Typist II ext. 4038

*Byron E. Johnson, C.P.M.*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **MARCH 30, 2004**

Item should read as follows:

Bid No.:	2004-001	Security Guard Service El Paso Main Library
		and Library Branches
Award to:		Initial Security
		Houston, TX
Item (s):		All
Amount:		\$251,443.92 (estimated annually)
Department:		Municipal Services – Building Maintenance
Funds available:		31010326-502212
Funding source:		General Funds, Security Contracts, Building Maintenance
Total award:		\$754,331.76
District (s):		All

Municipal Services, Maintenance Division, Library Department and Purchasing  
recommend award as indicated as this vendor has provided the Best Value Bid.

This is a thirty-six (36) month contract with no option to extend the term of this contract.

Contact person: Ray Heredia, Procurement Analyst at 541-4316.

\*\*\*\*\*

AGENDA FOR: **MARCH 30, 2004**

\*\*\*\*\*

02 8 04 07 00 10  
CITY OF EL PASO, TEXAS

**PROJECT FORM**

DATE: MARCH 23, 2004

PROJECT: SECURITY GUARD SERVICE – EL PASO MAIN LIBRARY & LIBRARY BRANCHES  
BID NO.: 2004-001 DEPARTMENT: MUNICIPAL SERVICES, BUILDING MAINTENANCE  
BUDGET No.: 31010326-502212  
FUNDING SOURCE: GENERAL FUNDS, SECURITY CONTRACTS , BUILDING MAINTENANCE  
DISTRICT(S): ALL

\*\*\*\*\*

RECOMMENDATION:

VENDOR: INITIAL SECURITY

HOUSTON, TX

ITEM (S) ALL

TOTAL AWARD: \$251,443.92/YR.EST

Municipal Services, Maintenance Division, Library Department and Purchasing recommend award as indicated as this vendor has provided the Best Value Bid.

This is a thirty-six (36) month contract with no option to extend the term of this contract.

BIDS SOLICITED 28  
BIDS LOCALS 17  
BIDS RECEIVED 12  
BIDS SVCS 06  
"NO BIDS" RECEIVED 00

CURRENT TAXES PAID \_\_\_\_\_  
OUT-OF-TOWN \_\_\_\_\_

TOTAL RECOMMENDED AWARDS: \$754,331.76 EST

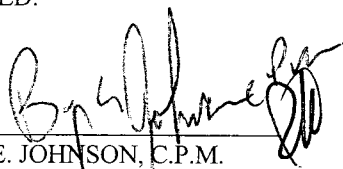
\*\*\*\*\*

COUNCIL: APPROVED\_\_ REJECTED\_\_ CITY CLERK\_\_

\*\*\*\*\*

APPROVED:

COUNCIL MEETING OF MARCH 30, 2004

  
\_\_\_\_\_  
BYRON E. JOHNSON, C.P.M.  
DIRECTOR OF PURCHASING

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES

BID # 2004-001

BID DATE: SEPTEMBER 17, 2003

DEPARTMENT: LIBRARY

		AKAL SECURITY, INC. ESPANOLA, NM		AMERITEX GUARD SERVICES RICHARDSON, TX		DESERT EAGLE SECURITY AGENCY EL PASO, TX		DIAMOND SECURITY AUSTIN, TX	
ITEM #	DESCRIPTION	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY
1.	MAIN LIBRARY 3 Unarmed Guards plus relief guards Estimated hours per year: 12,064	\$8.86	\$106,887.04	\$11.86	\$143,079.04	\$8.40	\$101,337.60	\$10.00	\$120,640.00
2.	MEMORIAL BRANCH AND ARMIJO BRANCH 1 Unarmed Guard each Estimated hours per year: 3,874	\$8.86	\$34,323.64	\$11.86	\$45,945.64	\$8.40	\$32,541.60	\$10.00	\$38,740.00
3.	CLARDY FOX BRANCH, LOWER VALLEY BRANCH, CIELO VISTA BRANCH, WESTSIDE BRANCH, YSLETA BRANCH 5 Branches - Unarmed Guards Estimated hours per year: 10,205	\$8.86	\$90,416.30	\$11.86	\$121,031.30	\$8.40	\$85,722.00	\$10.00	\$102,050.00
4.	IRVING SCHWARTZ BRANCH, RICHARD BURGESS BRANCH 2 Branches - 1 Unarmed Guard each Estimated hours per year: 4,420	\$8.86	\$39,161.20	\$11.86	\$52,421.20	\$8.40	\$37,128.00	\$10.00	\$44,200.00
5.	***WESTSIDE REGIONAL BRANCH*** (Expected to open June 2004) 1 Unarmed Guard (3 - 4 months) Estimated hours per year: 1,105	\$8.86	\$9,790.30	\$11.86	\$13,105.30	\$8.40	\$9,282.00	\$10.00	\$11,050.00
6.	EXTRA SECURITY GUARDS AS REQUIRED Estimated hours: 300	PER HOUR \$8.86		PER HOUR \$11.86		PER HOUR \$8.40		PER HOUR \$15.00	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9-23-03

2004-001 SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES							BID # 2004-001		
BID DATE: SEPTEMBER 17, 2003							DEPARTMENT: LIBRARY		
		AKAL SECURITY, INC. ESPANOLA, NM		AMERITEX GUARD SERVICES RICHARDSON, TX		DESERT EAGLE SECURITY AGENCY EL PASO, TX		DIAMOND SECURITY AUSTIN, TX	
ITEM #	DESCRIPTION	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE CONTRACT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION TO EXTEND THE ORIGINAL CONTRACT, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:									
A. ONE (1) YEAR FROM DATE OF AWARD OF THE CONTRACT.		YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>
B. TWO (2) YEARS FROM DATE OF AWARD OF THE CONTRACT.		YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>
C. NO OPTION OFFERED.		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>		<input type="checkbox"/>	
PAYMENT TERMS:		NET - 30 DAYS		NET - 30 DAYS		10% - 10 DAYS		10% - 10 DAYS	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9-23-03

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES								BID # 2004-001	
BID DATE: SEPTEMBER 17, 2003								DEPARTMENT: LIBRARY	
		EL PASO LONE STAR SECURITY AGENCY EL PASO, TX		INITIAL SECURITY HOUSTON, TX		PRESTIGE SECURITY AGENCY EL PASO, TX		RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX	
ITEM #	DESCRIPTION	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY
1.	MAIN LIBRARY 3 Unarmed Guards plus relief guards Estimated hours per year: 12,064	\$8.33	\$100,493.12	\$7.94	\$95,788.16	\$10.00	\$120,640.00	\$8.09	\$97,597.76
2.	MEMORIAL BRANCH AND ARMIJO BRANCH 1 Unarmed Guard each Estimated hours per year: 3,874	\$8.33	\$32,270.42	\$7.94	\$30,759.56	\$10.00	\$38,740.00	\$8.09	\$31,340.66
3.	CLARDY FOX BRANCH, LOWER VALLEY BRANCH, CIELO VISTA BRANCH, WESTSIDE BRANCH, YSLETA BRANCH 5 Branches - Unarmed Guards Estimated hours per year: 10,205	\$8.33	\$85,007.65	\$7.94	\$81,027.70	\$10.00	\$102,050.00	\$8.09	\$82,558.45
4.	IRVING SCHWARTZ BRANCH, RICHARD BURGESS BRANCH 2 Branches - 1 Unarmed Guard each Estimated hours per year: 4,420	\$8.33	\$36,818.60	\$7.94	\$35,094.80	\$10.00	\$44,200.00	\$8.09	\$35,757.80
5.	***WESTSIDE REGIONAL BRANCH*** (Expected to open June 2004) 1 Unarmed Guard (3 - 4 months) Estimated hours per year: 1,105	\$8.33	\$9,204.65	\$7.94	\$8,773.70	\$10.00	\$11,050.00	\$8.09	\$8,939.45
6.	EXTRA SECURITY GUARDS AS REQUIRED Estimated hours: 300	PER HOUR		PER HOUR		PER HOUR		PER HOUR	
		\$8.33		\$7.94		\$10.00		\$8.09	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9-23-03

2004-001 SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES						BID # 2004-001			
BID DATE: SEPTEMBER 17, 2003						DEPARTMENT: LIBRARY			
		EL PASO LONE STAR SECURITY AGENCY EL PASO, TX		INITIAL SECURITY HOUSTON, TX		PRESTIGE SECURITY AGENCY EL PASO, TX		RUIZ PROTECTIVE SERVICES, INC. EL PASO, TX	
ITEM #	DESCRIPTION	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE CONTRACT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION TO EXTEND THE ORIGINAL CONTRACT, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. ONE (1) YEAR FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. TWO (2) YEARS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED.</p>									
		YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>
		YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>
		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PAYMENT TERMS:		10% - 10 DAYS		NET - 30 DAYS		20% - 10 DAYS		NET - 30 DAYS	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: \_\_\_\_\_

DATE: 9-23-03

2004-001 SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES

# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES

BID # 2004-001

BID DATE: SEPTEMBER 17, 2003

DEPARTMENT: LIBRARY

		SOS SECURITY INC. EL PASO, TX		U. S. SECURITY ASSOCIATES, INC. EL PASO, TX		WHELAN SECURITY COMPANY INC. EL PASO, TX		WILLARD M., LLC dba ITS SECURITY HOUSTON, TX	
ITEM #	DESCRIPTION	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY
1.	MAIN LIBRARY 3 Unarmed Guards plus relief guards Estimated hours per year: 12,064	\$11.95	\$144,164.80	\$8.24	\$99,407.36	\$8.41	\$101,458.24	\$9.06	\$109,299.84
2.	MEMORIAL BRANCH AND ARMIJO BRANCH 1 Unarmed Guard each Estimated hours per year: 3,874	\$11.95	\$46,294.30	\$8.24	\$31,921.76	\$8.41	\$32,580.34	\$9.06	\$35,098.44
3.	CLARDY FOX BRANCH, LOWER VALLEY BRANCH, CIELO VISTA BRANCH, WESTSIDE BRANCH, YSLETA BRANCH 5 Branches - Unarmed Guards Estimated hours per year: 10,205	\$11.95	\$121,949.75	\$8.24	\$84,089.20	\$8.41	\$85,824.05	\$9.06	\$92,457.30
4.	IRVING SCHWARTZ BRANCH, RICHARD BURGESS BRANCH 2 Branches - 1 Unarmed Guard each Estimated hours per year: 4,420	\$11.95	\$52,819.00	\$8.24	\$36,420.80	\$8.41	\$37,172.20	\$9.06	\$40,045.20
5.	***WESTSIDE REGIONAL BRANCH*** (Expected to open June 2004) 1 Unarmed Guard (3 - 4 months) Estimated hours per year: 1,105	\$11.95	\$13,204.75	\$8.24	\$9,105.20	\$8.41	\$9,293.05	\$9.06	\$10,011.30
6.	EXTRA SECURITY GUARDS AS REQUIRED Estimated hours: 300	PER HOUR		PER HOUR		PER HOUR		PER HOUR	
		\$11.95		\$8.24		\$8.41		\$9.06	

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9-23-03

2004-001 SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES



# CITY OF EL PASO BID TABULATION

BID ITEM: SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES  
 BID DATE: SEPTEMBER 17, 2003

BID # 2004-001

DEPARTMENT: LIBRARY

ITEM #	DESCRIPTION	SOS SECURITY INC. EL PASO, TX		U. S. SECURITY ASSOCIATES, INC. EL PASO, TX		WHELAN SECURITY COMPANY INC. EL PASO, TX		WILLARD M., LLC dba ITS SECURITY HOUSTON, TX	
		PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY	PER HOUR	YEARLY
	<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE CONTRACT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION TO EXTEND THE ORIGINAL CONTRACT, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. ONE (1) YEAR FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. TWO (2) YEARS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. NO OPTION OFFERED.</p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>				
	PAYMENT TERMS:	NET - 30 DAYS		NET - 30 DAYS		N/A		NET - 30 DAYS	
BIDS SOLICITED: 28		BIDS RECEIVED: 12		BIDS LOCAL: 17		NO BIDS: 0			

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 9-23-03

2004-001 SECURITY GUARD SERVICES FOR THE CITY OF EL PASO MAIN LIBRARY AND LIBRARY BRANCHES



# EL PASO PUBLIC LIBRARY

## MEMORANDUM

TO: Joe Soto, Maintenance Services Supervisor  
Municipal Services

FROM: Carol A. Brey-Casiano, Director of Libraries *CAB*

DATE: October 1, 2003

SUBJECT: Security Contract Bids

I have reviewed the bids submitted for Security Contract Bid # 204-001. I reviewed the bid submitted by Initial Security (the lowest bidder) and am pleased with their bid. I would like to accept the bid that they submitted and recommend that they be awarded the contract.

Once the contract has been accepted by City Council I would like to meet with representative from Initial Security in order to begin the transition with the new company. I would like to set up this meeting as soon as possible since the contract goes in effect on November 1, 2003.

Page 4, Section 2b of the contract, states that the guards will undergo an on-site one-hour training before being assigned to a Library facility in order to review Library policies, procedures, and rules. As we did with the last contract, will we be able to hold an orientation for all new guards here at the Main Library before the contract goes into effect? This meeting will be in addition to the one I requested in the second paragraph.

If you need additional information please feel free to contact me at 543-5413. Thank you.

### **Lone Star Security**

**Lowest Cost with 10% Prompt Payment Discount**

**Past Performance/Client History – Good**

**References:** Licensed to do business in the State of Texas, and currently has contract in the El Paso area only.

Park Facilities	Bridges
Zoological Park	Phelps Dodge
Fire	Border Apparel

**Medical Benefits/Incentives;** Does not have employee sponsored health benefits. Has retained insurance company if employees wish to enroll.

**Incentives:** Not addressed

**Training/Certification:** On the job training, safety manuals. Officers certified. No additional training addressed.

**Additional Information:** 20 yrs. in business. 65 employees

### **Desert eagle Security**

**2<sup>nd</sup> Lowest Cost with 10% Prompt Payment Discount**

**Past Performance/Client History – Good**

**References:**

Secpro Services - NJ	Philips Lightening
Warren Inn	Center for Information Access - NJ
Philips Consumers Electronics - GA	Roadway Express

**Medical Benefits/Incentives;** Provides employee sponsored health benefits.

**Incentives:** Rate increases as per performance/experience. Paid overtime and holidays

**Training/Certification:** On the job training, safety manuals. Officers certified. Contracts with TCPS & TCLEOSE instructors for additional officer training

**Additional Information:** 3 yrs. in business. 34 employees

### **Initial Security**

**3<sup>rd</sup> Lowest Cost**

**Past Performance/Client History – Good**

**References:**

City of Austin – Municipal Court	Southwestern Bell
City of Austin – Health	Bexar County
Texas Workforce Commission	City Hall – El Paso

**Medical Benefits/Incentives; Provides employee option on a low cost health insurance program. Current participation 42%. Provides uniforms at no cost. Vacation pay. 401K plan, Tuition Reimbursement Program. Incentives: Cash suggestion award, Officer of the Month Award.**

**Training/Certification: 8 hr. Induction Training, Site specific training, Supervisory training, Continuing education. Annual 8 hr. refresher course**

**Additional Information: 3 yrs. in business. 34 employees  
Monthly newsletter, Formal reviews, Supervisory Publication, Officer manual, Post Inspection and Training, 75 yrs. in business, over 8,000 employees**

2004-001			SCORING			SECURITY LIBRARIES	
		LONE STAR			DESERT EAGLE	INITIAL SECURITY	
WEIGHT	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	CRITERIA
30%	5	150	4	120	3	90	COST/PRICE
15%	4	60	3	45	4	60	PAST PERFORMAVE/CLIENT HISTORY
15%	3	45	4	60	4	60	REFERENCES
15%	3	45	4	60	4	60	MEDICAL BENEFITS/INCENTIVES
15%	4	60	3	45	5	75	CERTIFICATION/TRAINING
10%	4	40	3	30	5	75	ADDITIONAL INFORMATION
100%		400		360		420	TOTALS

		PRESTIDGE		RUIZ			
WEIGHT	SCORE	POINTS	SCORE	POINTS	SCORE	POINTS	CRITERIA
30%	2	60	1	30			COST/PRICE
15%	3	45	4	60			PAST PERFORMAVE/CLIENT HISTORY
15%	3	45	4	60			REFERENCES
15%	0	-	3	45			MEDICAL BENEFITS/INCENTIVES
15%	0	-	4	60			CERTIFICATION/TRAINING
10%	2	20	4	40			ADDITIONAL INFORMATION
	100%	170		295			TOTALS

79LONE STAR SECURITY AGENCY  
ATTN: MANUEL V. CARLOS  
3510 LEE BLVD.  
EL PASO, TX 79936

RUIZ PROTECTIVE SERVICE, INC.  
ATTN: AL CAMPOS  
1700 EAST YANDELL  
EL PASO, TX 79902

CONTINENTAL INVESTIGATION  
ATTN: RUBEN RODRIGUEZ  
104 S. LITTLE FLOWER RD., STE. B  
EL PASO, TX 79915

MERCHANT SECURITY INC.  
ATTN: MIKE GARCIA  
6000 WELCH AVE., STE. 11  
EL PASO, TX 79905

TEXAS ENFORCER, L.L.C.  
ATTN: MARIA SOSA  
P.O. BOX 971122  
EL PASO, TX 79997

DIAMOND DETECTIVE AGENCY, INC.  
ATTN: JOHN J. JORDAN JR.  
1651 S. HALSTED ST./P.O. BOX 750  
CHICAGO HEIGHTS, IL 60411

AMERICAN PROTECTIVE SERVICES  
ATTN: MICHAEL R. CASTANEDA  
444 EXECUTIVE CENTER BLVD STE  
201  
EL PASO, TX 79902

BAYWATCH SECURITY &  
INVESTIGATIONS  
ATTN: BENJAMIN RICHARD NAVA  
11500 NORTHWEST FWY, STE. 450  
HOUSTON, TX 77092

U.S. SECURITY ASSOCIATED, INC.  
DBA ADVANCE SECURITY  
ATTN: KENNETH R. WIMMER  
8815 DYER ST., STE. 130  
EL PASO, TX 79904

WACKENHUT  
ATTN: JACK LIGHT CPP  
4120 RIO BRAVO DRIVE  
SUITE 301  
EL PASO, TX 79902

WHELAN SECURITY  
7362 REMCON CIRCLE  
EL PASO, TX 79912

ALL AMERICAN INTERNATIONAL  
SECURITY  
ATTN: BEN W. BRADFORD  
324 EUCLID  
EL PASO, TX 79905

AKAL SECURITY  
6501 BOEING SUITE J-2  
EL PASO, TX 79925

ATTN: JAVED ASLAM  
STEALTH SECURITY, INC.  
7447 HARWIN DR. SUITE 211  
HOUSTON, TX 77036

ATTN: ROGELIO RODRIGUEZ  
DESERT EAGLE SECURITY AGENCY  
910 N. MESA – 2<sup>ND</sup> FLOOR  
EL PASO, TX 79902

ATTN: LARRY MEEHAW  
U.S. SECURITY ASSOCIATES  
7618 BOEING, SUITE G  
EL PASO, TX 79925

ATTN: JAMIE HOUSTON  
INITIAL SECURITY  
10333 HARWIN, SUITE 300  
HOUSTON, TX 77036

ITS COMMERCIAL SECURITY  
RAY MUNOZ  
6410 AIRPORT RD SUITE ONE  
EL PASO TX 79925

ATTN: MICHAEL GONZALES  
COMSEC INTERNATIONAL  
3213 N. HIGHWAY67, SUITE 402  
MESQUITE, TX 75150

ATTN: KEVIN HARDTS  
PRESTIGE SECURITY AGENCY  
1920 BAY CITY  
EL PASO, TX 79936

ATTN: PETER STUVEN  
PEDUS SERVICE, INC.  
2424 E. BROADWAY BLVD. #100  
TUCSON, AZ 85719

ATTN: ARTHUR SNYDER  
DKA  
5114 OKEECHOBEE BLVD. STE. 109  
WEST PALM BEACH, FL 33417-4575

ATTN: KEN MURRAY  
FIRST CHOICE SECURITY  
2211 E. MISSOURI AVE., STE. N230  
EL PASO, TX 79903

ATTN: GARY GUMOWSKI  
AMERITEX GUARD SERVICES  
811 S. CENTRAL EXPRESSWAY  
SUITE 235  
RICHARDSON, TX 75080

ATTN: CAESAR J. SALAS  
US METRO GROUP  
3700 WILSHIRE BLVD., STE 1070  
LOS ANGELES, CA 90010

BID INFORMATION SERVICE  
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901